

Ihr Ansprechpartner
Roger Hämmerli
Telefon 031 389 61 12
roger.haemmerli@mobi.ch

To whom it may concern

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Letter of recommendation for PRS

Mobiliar is the oldest private insurance company in Switzerland. It stands for comprehensive insurance as well as service and consulting. It provides non-life, life and health insurance products, partly in cooperation with partners.

I know Dr. Frank Cuypers since many years. We recently met to discuss some of the projects he had in his pipeline, and I considered the "Individual Claims Development" as an interesting tool for the pricing and the reserving departments.

In my function as Chief Actuary Non-Life at Mobiliar, I engaged PRS to

- educate and train the actuarial team in the above topic
- provide us with an Excel based product
- support us actively in the company-specific use of the tool

The project, which was carried out in four stages, was led by Dr. Frank Cuypers and supported by Simone Dalessi.

PRS organised a workshop in order to make the team familiar with the methodologies and to define the possible fields of application. They did a first test with their existing and prototypical VBA tool, and then they decided to improve it by implementing the methodology object-oriented and by adjusting it better to our needs. Mobiliar has now an excellent tool, which supports reserving and pricing processes as well as our understanding of the development of large claims.

PRS and Mobiliar met regularly during the project, ensuring that our requests were satisfied and the team comprehended the program. The tool was delivered on time and within the budget.

Mobiliar is very satisfied with the choice of PRS and based on this experience, I can only recommend Frank and his team, who effectively transfer their knowhow and have valuable actuarial research and programming expertise.

Yours sincerely,



Roger Hämmerli
Chief Actuary Non-Life